

Nadia Listiyani

Pondok Kelapa Indah, Jakarta Timur | [Linkedin](#) | 0838 0438 7774 | listiyani.nadia@gmail.com

Logical and analytical-thinker; a highly organized and detail-oriented achiever with a thorough understanding of financial principles, as well as business development practices, and a keen interest on investment analysis and deal structuring. Resourceful in completing projects and able to multitask effectively. Trustworthy and ethical team player with proven projects milestone.

SKILLSET HIGHLIGHTS

Technology Stacks: MS Excel, MS Office, MS PowerPoint, MS Access, Capital IQ, Bloomberg

Technical Skills: project management, industry and market research, financial due diligence, financial & commercial analysis, investment management & portfolio monitoring, financial modelling & business valuation, business development & feasibility study analysis.

WORK EXPERIENCE

Senior Manager – Investments & Advisory

June 2020 - current

PT Danareksa (Persero)

- Analyze industry trends (outlook), market research and financial information relevant to key valuations metrics and drivers.
- Generate financial due diligence reports and analyze company financial histories, operational performance, variance analysis and benchmarked metrics as well as assisted in the formulation of transaction structures (for merger & acquisition activities).
- Conduct financial forecast and business valuations analysis to provide management insights on the negotiation process (discounted cash flow, comparable company, precedent transactions).
- Coordinate and liaise with external supporting professionals for project & stakeholder management throughout transaction process until financial closing (good fund).
- Generate marketing materials or pitch decks for fund raising purposes to potential investors and executive boards and stakeholders.

Selected Achievement:

- Spearheaded the PMO & deal structuring team of a landmark holding formation acceleration initiative; led to the identification of potential forward-looking value creation of approx. Rp 1,5trn for the next 5 years.
- Coordinated the establishment of regional development financing institutions (LPPD) for infrastructure purposes.

Manager – Portfolio Management & Advisory

2017 – Jun 2020

PT Danareksa Capital (the investment arm of Danareksa Group)

- Identified investment opportunities and proposed investment strategy for senior partners and investment committee.
- Monitored ongoing portfolio management of existing investments (over 12 investments in 5 segments), included formulation of asset disposition & exit strategy.
- Conducted financial advisory services for clients (M&A) and investees (business plan, capital planning and fund-raising projects)
- Performed comprehensive historical financial & operational performance analysis, and identification of key investment thesis and risks as well as potential financial improvements of target investees.

Selected Industries: financial services, hospitality, manufacture, infrastructure, renewables

Senior Associate – Valuation Services Advisory

2015 - 2017

PT Deloitte Konsultan Indonesia

- Performed accurate financial and market research, analysis and benchmarking.
- Develop valuation reports outlining the analysis, key assumptions, and valuation findings (discounted cash flow, comparable company, precedent transactions)
- Analyzed industry trends (outlook) and financial information relevant to key valuations metrics and drivers.
- Generated robust financial forecast (5-year plan) based on in-depth assumptions for the purpose of earnings/income-based valuation.

Selected Industries: coal & mining, logistic services, switching payment gateway, manufacture, property, plantation, telco, restaurant & hospitality, oil & gas, e-commerce, automotive parts & services

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Junior Accountant - Internship

May 2013 – Aug 2013

PT Kadence International

- Performed analysis for reconciliation of business transactions and collected withholding tax invoice.
- Generated revenue projection to EBIT level and sensitivity analysis
- Analyzed the F&B industry trends (outlook) and market research relevant to key business metrics and revenue generation drivers.
- Performed monthly and quarterly accounting reporting for the group

EDUCATION

Master of Management 2015

University of Indonesia (GPA: 3.52)

Bachelor of Accounting 2012

University of Atma Jaya (GPA:3.11)

LICENSES

Investment Manager Representative, Indonesia Financial Services Authority (OJK), #002186 2019

CERTIFICATES

Advanced Financial Modelling, Numarus

Financial Modelling & Scenario Analysis, Indomodex

Valuation, Deloitte (Prof Damodaran as main speaker and contributor)

Brevet A-B, Unika Atma Jaya

RECOMMENDATIONS & REFERRALS

Available upon request