

# MOH HARUN MURSYID A

MARKETING, SALES &  
PUBLIC RELATION

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## STRENGTH

By : Clifton Stregthsfinder by Gallup

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- Ideation
- Futuristic
- Strategic
- Learner
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## WORK EXPERIENCE

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### PT ARGA BANGUN BANGSA (ESQ GROUP)

SALES CORPORATE & JUNIOR CULTURE & PEOPLE  
DEVELOPMENT CONSULTANT  
JUNE 2017 TO PRESENT

- Lead roadmap corporate culture project
- Design and custom proposal for corporate client
- Identify customer needs
- looking for and maping new client and maintenance loyal client
- Escorting the process from leads, proposals, closing until the client pays



### PT EIKON TECHNOLOGY

CLOUD CONSULTANT - G-SUITE & OFFICE 365 SALES  
JUNE 2016 TO MAY 2017

- Manage Lead customer with Hubspot CRM
- keep update product with Google and Microsoft team
- make webinar event about cloud computing for get customer

## CONTACT INFORMATION

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Surabaya
-  muhammadharun165@gmail.com
-  LinkedIn: M Harun M.A

## EDUCATION BACKGROUND

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### DIAN NUSWANTORO UNIVERSITY

ECONOMIC & BUSSINESS FACULTY

- Wrote dissertation on brand image
- Join Campus Organization : Dewan Perwakilan Mahasiswa & E-Gamelanku
- Pssed study in 3,5 years/ 7 Semester with GPA 3.45

### ITTC GONTOR

ISLAMIC TEACHER TRAINING COLLEGE (2004 -  
2008)

- head of boarding language committee
- chairman of the canteen sales
- member of Istitla Arabic course
- Student Dormitory supervisor