

## **ELMO JAYA PERWATA**

MARKETING AND SALES EXECUTIVE

### **ABOUT ME**

Having background as an Broadcaster, evolving me as a strong, passionate, and Sales Marketing that you cannot find anywhere else.

### **Contact Person**

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#### **Email**

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### Address

Jln. SMU 64, No.28A, Cipayung, Jakarta Timur

# Skills and Specializations

- Strategic Marketing
- Sales Activities
- Public Speaking and Negotiations
- Analytical Thinking
- ImpactfulPresentation

### Languages

English

### **Educational Background**

2013

Bina Sarana Informatika Learn how to speak and express opinions in an immersive and impactful way

### **Work Experience**

#### PT Big Tree Ent, Jakarta (2016)

**Business Development** 

- Get a Client for an event
- Make MOU and details
- Manage ticket sales administration
- On duty in events

#### PT Jenindo Prakarsa, Bekasi (2016)

Sales Marketing

Make sales to large agents in the Jakarta area

### EF English First, Jakarta (2017)

Course Consultant

- Responsible to get New Students
- Targeted Achievement
- Explain the English course program to prospective students
- Make presentations to Parents and Schools

#### Virtu Education, Jakarta (2021 - Now)

**Education Consultant** 

- Responsible with Omset Target
- Responsible to get New Students
- B2B Sales