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Kuningan, Jakarta Selatan
Jakarta, Indonesia



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Rendika Gerdi

About Me

With the experience, I have succeeded in making and implementing marketing policies, providing information, increasing sales, having excellent management and interpersonal skills.



Education

2006 - 2012

Jambi University | Economic management

Studying majoring in management economics, with a final concentration in human resources and management, finishing by getting a final GPA of 3.19



Experience

Mei 2022 - Now

RS dr Abdul Radjak Salemba | Senior Marketing Specialist

- Formula and develop hospital business strategy in collaboration with the General Manger
- Leading and coordinating the medicl team by fostering, supervising, evaluating all program
- Directing employee peformancetowrds the entire

implementation of hospital program

- Propose a hospital strategic plan, especially those related to Agencies and Corporate
- Establish hospital programs and activities
- Establish cooperative relationships with other agencies, corporate and private for benefit of the hospital

Mei 2020 - Apr 2022

Cloud ERP & HRIS System | Sales Manager

2 thn

- Manage the organization's sales by developing a business plan that includes sales, revenue and expense controls.
- Meet the planned sales targets.
- Aggressive in seeking client prospects and Retaining existing clients and Supervising sales team activities and performance
- Understand ideal customers and how they relate to our HRIS and ERP products.
- Train, mentor and provide feedback to team members.
- Set sales goals, compare performance against goals, and adjust goals as needed Provide detailed and accurate sales forecast Negotiate with customers
- Report to Sales Director

Feb 2018 - Mar 2020

The Trans Luxury Hotel | Sales Manager

2 thn 2 bln

- Provide guidance on hotel utilization to clients or potential clients.
- Corporate Specialist
- Communicating with hotel clients.
 - Make offers of cooperation and promotions to clients.
 - Prepare hotel facilities offer packages.
 - Creating new breakthroughs as a hotel marketing trick. in order to achieve the target that has been set

Jan 2017 - Jan 2018

Prudential Life Insurance | Associate Manager

1 Thn 1bln

Responsible for product control and all regulations set by insurance companies.

Provide a clear and detailed explanation and education to the prospective insured.

regarding insurance products, including all kinds of rights and obligations of the insured and the insurer.

Serve and assist the insured in matters relating to insurance, such as filing an insurance claim.

Carry out tasks and try to achieve the targets that have been agreed.

Maintain good relationship with policy holders.

Provide consultation or help find solutions for the insured if there are problems.

Ags 2012 - Jan 2017

PT Garuda Indonesia (Persero) Tbk | Sales & Marcom Executive

4 Thn 6 bln

As a company engaged in Transportation Services for State-Owned Enterprises. In charge of promoting Garuda Indonesia products, making daily reports, collaborating with government and companies, planning promotions for media (printed media/social media), promoting education products.

Responsible for the implementation of Promotions and Events

Jan 2009 - Feb 2012

Bank Mega | Funding Analyst Officer

3 Thn 2 bln

Reporting on analysis of deposit and savings customers. and the insurance used •

Responsible for achieving the funding targets set by the company in in the form of savings, insurance, current accounts, and time deposits.

• Maintain good relationship with customers



Other Info

Skills

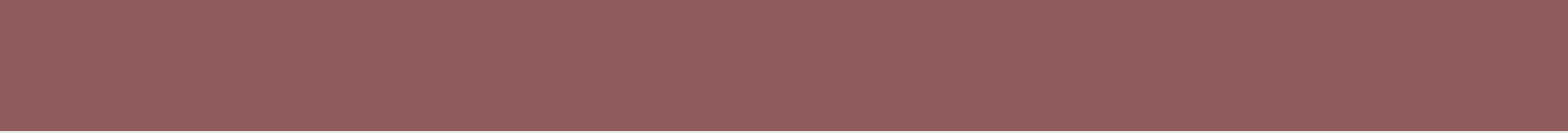
MS Word, Excel, Powerpoint,
Cloud system

Languages

English

Interest

Music, Travelling



KEMENTERIAN PENDIDIKAN DAN KEBUDAYAAN
UNIVERSITAS JAMBI

TRANSKRIP AKADEMIK

Nomor 545 /UK21.3/S1/R/2012

NOMOR MAHASISWA : C1B006096
NAMA MAHASISWA : RENDIKA GERDI
TEMPAT/TGL LAHIR : JAMBI, 19 SEPTEMBER 1988
JURUSAN : STUDI MANAJEMEN
TERAKREDITASI : NILAI B



NO	KODEMK	MATA KULIAH	SKS	NILAI	
				HURUF	PERSENTASE
1.	AGA131	Agama	2	B	6
2.	FPK 902	Pendidikan Pancasila & Kewarganegaraan	2	A	6
3.	IND 107	Bahasa Indonesia	2	B+	7
4.	FBS 112	Pengantar Dunia	3	B+	10,5
5.	FEK 111	Pengantar Teori Ekonomi Mikro	3	B	6
6.	FEK 211	Pengantar Teori Ekonomi Makro	3	C+	7,5
7.	FAK 334	Pengantar Akuntansi	3	C+	7,5
8.	FEM 13	Pengantar Manajemen	3	C	6
9.	AHE 131	Aspek Hukum Dalam Ekonomi	2	A	6
10.	EMO 119	Ekonomi Moneter	3	B	6
11.	STA 124	Statistik I	3	C+	7,5
12.	NEP 20	Metode Penelitian	3	B	6
13.	MAT 335	Matematika Ekonomi	3	B	6
14.	OPR 57	Operation Research	3	B+	10,5
15.	ING 333	Bahasa Inggris	3	C+	7,5
16.	STA 224	Statistik II	3	B+	10,5
17.	SKB 135	Studi Kelembagaan Bisnis	3	B+	10,5
18.	TPB 153	Teori Perilaku Bisnis	3	A	12
19.	MPL 160	Manajemen Penjualan	3	B+	10,5
20.	MMT 133	Manajemen Mutu Terpadu	3	A	12
21.	KOM 158	Aplikasi Komputer	3	B	6
22.	JPE 138	Penganggaran Perusahaan	3	A	12
23.	AKR 129	Akuntansi Rata	3	B+	10,5
24.	NKK 26	Manajemen Keuangan	3	B+	10,5
25.	BJO 127	Manajemen Operasional	3	D+	10,5
26.	MSM 128	Manajemen Sumberdaya Manusia	3	B+	10,5
27.	HJP 120	Manajemen Pemasaran	3	D+	10,5
28.	AKM229	Akuntansi Manajemen	3	B+	10,5
29.	SIM130	Sistem Informasi Manajemen	3	B+	10,5
30.	FOR132	Perilaku Organisasi	3	C+	7,5

NO	KODE MK	MATA KULIAH	SKS	NILAI	
				HURUF	PERSENTASE
31.	BTR 134	Manajemen Strategik	3	C+	7,5
32.	EMR136	Ekonomi Manajerial	3	B	6
33.	KOD 150	Komunikasi Bisnis	3	B+	10,5
34.	PAJ 148	Perpajakan	3	B+	10,5
35.	SPM230	Sistem Pengendalian Manajemen	3	B+	10,5
36.	WAG 173	Manajemen Agribisnis	3	C	6
37.	WUP 175	Manajemen Usaha Jasa dan Pariwisata	3	B+	10,5
38.	WLG 344	Manajemen Lingkungan	3	B+	10,5
39.	JSI 115	Bisnis Internasional	3	A	12
40.	MUK 118	Manajemen Usaha Kecil & Koperasi	3	A	12
41.	WSM228	Manajemen Sumberdaya Manusia Lanjutan	3	C	6
42.	PSM228	Perencanaan Sumberdaya Manusia	3	B	6
43.	SIS528	Sistem Informasi Sumberdaya Manusia	3	B	6
44.	KWL109	Kewirausahaan	3	B+	10,5
45.	PEI121	Perekonomian Indonesia	3	A	12
46.	SMS328	Seminar Manajerial Sumberdaya Manusia	3	B+	10,5
47.	KKN107	Kuliah Kerja Nyata / Magang	4	A	16
48.	SKR156	Skripsi	6	B+	21
J U M L A H			144		472,5

INDEKS PRESTASI : 3,15 (Tiga Komma Satu Sembilan)

TANGGAL LULUS : 23 April 2012

PREDIKAT : Sangat Memuaskan

JUDUL SKRIPSI :

Analisa Faktor-faktor Motivasi Kerja Karyawan Bank Mega Cabang Jambi

Jambi, 24 Mei 2012



Prof. Dr. H. Syamsurizal Tan, S.E., MA
NIP. 195808131986031005

Nomor Seri Ijazah : K.1702.1201.12

No. Ijazah : 5751/UN21.3/S1/R/2012

UNIVERSITAS JAMBI

dengan ini menyatakan bahwa :

RENDIKA GERDI

C1B006096

lahir di JAMBI tanggal 19 SEPTEMBER 1988 telah menyelesaikan studi dan memenuhi

semua persyaratan pendidikan pada program studi

MANAJEMEN

dan oleh karena itu kepadanya diberikan gelar

SARJANA EKONOMI (S.E.)

beserta segala hak dan kewajiban yang melekat pada gelar tersebut

Diberikan di Jambi pada Tanggal Dua Puluh Enam Mei Dua Ribu Dua Belas

DEKAN
Fakultas Ekonomi

Prof. Dr. H. SYAMSURIJAL TAN, S.E., MA.
NIP. 195808131986031005



REKTOR



Prof. Dr. Drs. H. AULIA TASMAN, M.Sc.
NIP. 195910171986091001