



FIRSYAL DWIANJA

CORPORATE SALES MARKETING

www.linkedin.com/in/firsyal-dwianja

HELLO,

I am Firsyal. As a corporate sales marketing, I am used to meeting clients in various places to expand my network. I have many client database. I have a responsibility to maintain the trust of many clients and provide solutions to client needs. client satisfaction will be in line with the company's profit.

CONTACT



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Kp. Pondok Ranggon
RT 03 RW 03 No. 91.
Jatimurni, Pondok Melati.
Kota Bekasi.

EXPERIENCED

CORPORATE SALES MARKETING

PT MANDIRI ARTHA SOLUSI

Be the front man for company sales. Conduct canvassing, respond quickly to inquiries, and negotiate until closing. Conduct visits to government, corporate companies, and contractors for meetings to discuss project needs. Become a consultant for IT hardware products for customer needs.

CUSTOMER OPERATION

PT SHOPEE INTERNATIONAL INDONESIA

Analyze customer problems, provide solutions for every customer problems in accordance with the SOP and KPI flows that have been set by management. Provide services via email, call inbound, call outbound, and assist in escalation to related parties if deemed necessary for further handling.



EDUCATION



BACHELOR DEGREE SEKOLAH TINGGI PERIKANAN

Studied for 4 years from 2015 to graduating in 2019 with a GPA of 3.39/4.00. Undergoing lectures with the Fisheries Extension study program and obtaining a Bachelor of Applied Fisheries (S.Tr.Pi). Counseling, communication, social psychology, and writing a thesis during college were very useful for me in the world of work

www.instagram.com/firsyaldwianja

LET'S GROW UP