



Erlangga Hassan

Legenda Wisata G 1 no.11, Cibubur, Jakarta Timur

Ph : (62) 82111122201 ; E-mail : erlangga.hassan@ymail.com

PERSONAL PARTICULARS

Marital Status : Married
Gender : Male
Place, Date of Birth : Jakarta, April 9th 1974
Nationality : Indonesian
Language : English, Bahasa / Indonesia
Availability : Immediately, 1 Month prior notice

OBJECTIVE

- To obtain a position in a progressive organization where I can utilize any knowledge and experiences to make a significant contribution.
- To work in an environment that provides personal and intellectual challenge, through creative problem solving with a vision to improve efficiency and competitiveness of the organization.

SUMMARY PROFILE

Over 20 years experiences in Management Automotive / Services Industries where I fully utilized my experiences and knowledge of Business Management to support, develop and enhance the growth of business. Creating many opportunities, thrive in both leading team and supporting up management. Information-focus closer with unsurpassed interpersonal and teamwork skills along with personal passions of communicating and product branding. In addition, currently I am working in a Governmental Sector, the Ministry of Environment and Forestry. My job description is to handle foreign affairs issue,



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international cooperation and also responsible of several projects about environment throughout the world. Furthermore, I am also act as Business Development in BCRC / SCRC SEA, Basel and Stockholm Conventions. This Department has given me more experiences, those that we can't get it from any school. Indeed, these experiences has shaped me to be more "mature."

SKILLS / COMPETENCE & PERSONAL INFORMATION

- Born in Jakarta, April 9th, 1974; Male, Indonesian , Moslem, Married
- Good In English both written and spoken
- Strong passion in Marketing Strategies, Communicating, Negotiating and Business Networking

EDUCATION

2009 – 2010 Post Graduate in Management (GDM Program)	ERC Institute, GLG	Australian Institute in Singapore
1994 -1997 Bachelor of Arts and Sciences (Business School)	University of Colorado	Boulder, Colorado, USA
1992 - 1994 AA Degree	Monterey Peninsula College	Monterey, CA, USA
1990 - 1992 High School Diploma	International School Singapore	Singapore



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1979 - 1990 Al-Azhar Kemang Islamic school Jakarta, Indonesia
Kindergarten,Elementary & Junior High

EMPLOYMENT HISTORY

[1993 - 1995] **Variety of used car dealership and car detailing**
Internship. Automaker like Mercedes Benz, BMW, Acura and Lexus.
Monterey, CA, USA

[1995 - 1997] **Newmont, Recruitment and Consulting Office**
Consultant Denver, CO, USA

[1999 - 2009] **Suzuki Hastauto, Suzuki Cars and Motorcycles**
Managing Director Authorized Dealership Jakarta, Indonesia
-Generate revenue from every division



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- Doubled Sales per representative from 6 digits to 8 digits figure
- Suggested new products breakthrough to achieve business plan which
In average always increase about 25 % from year to year

[2011 - 2015]

Infiniti Dealership (Nissan Motor Indonesia, Indomobil Group)

Sales Manager

Introduce Infinti Brand to Indonesia, Making a big number of sales in 48 months

- Establishing competent team members, setting specific and measurable performance objective through training, coaching and counseling to optimized individual performance
- Ensure the team work and work engagement run and adaptive in answering market expectations with dynamic challenges
- Develop dependable business and market potency, by organizing events and opening the emerging opportunities
- Building and bridging strong product branding, maintaining good relationship with prospects and existing customers
- Managing and developing business movement related within principal accounts, all segments customers as well as government



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- Ensuring all movement of existing staff comply with all integrated policy and procedure
- Periodic reporting and reviewing with ATPM
- Setting goals and strategies business focus to accomplished short term mission while establish the inline form with company long term vision

[2015 - 2016]

Best Moments Works Event Organizer

Managing Director

- Organizing many events that include: Automotive racing, gathering, show, seminar, outbound, community events, sports, launching etc.
- Promoter, act as fund raiser, seeking for sponsorship, negotiate with vendors, clients and principles
- Maintaining a very good relationship with Government people, high officers and head of departments.
- Crowd gatherer, been dealing with big events that involving thousands of people.



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- Some of the big achievements: BOGOTAR, Bogor Motor Trail Adventure, BOZ, Bogor Otovaganza, Neo Run 2016, etc.

(Nov 2016 – May 2017)

Raffalindotama (oil and gas company)

Finance & Marketing Director

- Engaged in day to day operation managerial, monitoring financial aspects and seeking for new opportunities
- Financial restructuring, funds seeking
- Act also in Business Development
- Managing many clients, existing and prospects
- Dealing with many Financial institutions, governmental institutions
- Maintaining foreign partners, alliances and vendors

(May 2017- Present)

Ministry of Environment and Forestry

Special Staff in Directorate General of the Ministry and Business Development in BCRC/SCRC SEA



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- Involve in many cooperation between the Ministry and other countries, including Non-Government Organizations, Institutions and United Nations and all the affiliates.
- Organizing many conferences, workshops, meetings, seminars that involve many countries.
- Developing opportunities in partnership between countries.
- Maintaining good relationships with embassies, foreign countries, many organizations throughout the world, institutions and local governmental sectors.
- Planning, drafting, formulating cooperation between countries, including act as secretary for higher level government body (speech maker, etc)
- Also act as Business Development, and Environmental expert.
- Bridging communications between Government, public and private sectors.



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COMPUTER SKILLS (Certificate)

- Operating systems: Windows 98/2000/XP professional/Vista
- Microsoft Office: Word, Excel, Power Point, Access, Visio
- Programming Language: C++, Visual Basic 6.0
- Computer engineering and installation
- Windows server 2003 + wireless LAN & Router
- Web programming (PHP & MY SQL)

Activities: Involve in many organizations, mostly served as President. Participating in many workshops, seminars, conferences. Involve in many car events, car enthusiasts. Keeping good networking, and following any latest updates.

List of Organizations :

Junior High School Student Council

High School Student Council

Permias, Indonesian Student Association as a President

For three cities; Monterey, Salinas and Boulder for two periods each

LPK Jakarta Young Bachelor as a President

HIPMI, Indonesian young entrepreneur act as a member

Maintaining good relationship with high officers in the government.

Good networking with Business people, principles, etc.



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Hobbies Music, Sports, Movies, Reading, Automotive, Drama and Aviation.

* Copies of any or all certificates & transcripts can be provided upon request