



SINDI RAHMA ERWANTI

SALES AND PARTNERSHIP SPECIALIST

WORK EXPERIENCES

NEWMAN PEARSONS INTERNATIONAL

Senior Sales & Marketing Consultant | Jan 2018 - Present

- Analyzing and identifying client's needs for property consideration
- Arranging clients and landlord meetings
- Negotiating with both parties for the best dealing value based on needs and efficiency.
- Creating report and presentation relate to property's review
- Ensuring client's legal documents to be submit to landlord for property's agreement
- Building strong relationships with clients to maintain sales goals and create new opportunities
- Learning about trends and networking to get generate inquiries and outside parties
- Developing and implementing market strategies to increase sales

Achievements

- The achievement percentage of contract value dealing increased every year
- Genarated >300 Inquiries and outside parties
- Handled >300 companies
- Oil and gas company tendering specialist
- Promoted to be PIC consultant of exclusive marketing building's project
- Promoted to be exclusive consultant for retail expansion more than 10 outlets

Portofolios

Kangean Energy Indonesia, Ltd, PT PNX Petroleum Indonesia, Intergraph Process Power and Offshore Pte. Ltd, ALODOKTER, PT Daewoong Pharmaceutical, PT Semesta Medika Indonesia, Mentari Group, The Harvest, Pop Chop, Sour Sally Group, Mahadana Group, PT Samudera Dyan Praga, Parker Randall, PT Dinamika Nuansa Absolute, etc.

BADAN PENGKAJIAN DAN PENERAPAN TEKNOLOGI (BPPT)

Engineering Staff | Apr 2016 - Dec 2016

- Bathymetric data acquisition
- Multibeam and Side Scan Sonar data processing
- Made a report of bathymetric data processing
- Supported data office (research proposals)

COURSES & SEMINARS

- Personal and Life Coaching, Elevasi.id (2021)
- Financial Independent Before 40, ZAP Finance (2021)
- The Psychology of Relationship, Roslina Verauli (2020 - 2021)
- The Practical Guide to Mastering Your Emotion, Prasetya M. Brata (2020)
- Mastering Followership, Bettermind.id (2019)
- Be a Champion in Exponential Era, M. Assad M.Sc (2019)
- Spirituality for Meaningfull Work, Bettermind.id (2019)
- The Magic of Selling Skill, Donny de Keizer (2019)
- Smart Selling Skill Plus NLP, C&G Training Network (2018)

PROFILE

27 August 1994

Growth mindset | Adaptable | Quick learner

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EDUCATION

Undergraduate Program

Diponegoro University (2011-2015)
Geodetic Engineering | GPA : 3.53

Final Project : The Analysis of free span for submarine pipeline using MBES and Side Scan Sonar (BPPT)

SKILLS

PROFESSIONAL

- Sales and Negotiation
- Self Control
- Communication
- Quick Learner
- Problem Solving
- Analytical Thinking
- Financial Management

COMPUTER PROGRAM

- Microsoft Office
- Canva
- AutoCad
- Engineering Programs

ORGANIZATIONS

- Head of External Relation Department in HM Teknik Geodesi UNDIP (2013-2014)
- Staff of External Relation Department in HM Teknik Geodesi UNDIP (2012-2013)
- Staff of NIC (Networking, Information, and Communication) Department in BEM FT KM UNDIP (2012-2013)