



Vicky Dion Malfrico S.

The "Box-to-Box" Finance Professional

PROFILE

- A visionary team-player with 15 years of combined experience at reputable local and multinational enterprises (worked closely with Regional & Global team)
- Strong business acumen on general and life insurance, investment management and IT services/trading industry
- Proven track record on business partnering with leadership team, management KPI dashboard, financial forecast & analysis, strategic planning, IFRS/PSAK accounting, regional & local statutory reporting, commercials and capital market savvy

CONTACT INFORMATION



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Vicky Dion Malfrico



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West Java, Indonesia

EDUCATION

2006 Bachelor of Business
Economic Accounting Major
Adventist University of Indonesia,
Bandung

CAREER HIGHLIGHTS

Diebold Nixdorf Indonesia, PT.

Manager
Business Finance (FP&A)

Manulife Aset Manajemen Indonesia, PT.

Senior Manager
Financial Planning and Analysis, Accounting, MIS

AXA Services Indonesia, PT.

Assistant Manager
Finance Reporting and Planning

Mitra Solusi Telematika, PT. (Trakindo Group)

Specialist
Finance and Accounting

Asuransi Wahana Tata, PT.

Supervisor
Accountant, Finance & Investment Analyst

CERTIFICATION & AWARD

- 2018** License of Wakil Manajer Investasi (KEP.297/EMI/2018), Otoritas Jasa Keuangan
- 2016** Certificate of Financial Performance Analysis, Prasetiya Mulya
- 2013** AXA Finance Culture Award by CFO, AXA Indonesia

COURSES

- 2018** Microsoft Power BI Dashboard, Deloitte
- 2016** Certificate of Financial Performance Analysis, Prasetiya Mulya
- 2016** PPh Pasal 23 & PPh Pasal 4 (2), Manulife Learning Institute
- 2015** Financial Modeling for Sensitivity & Scenario Analysis, Deloitte
- 2012** CFA Level 1 Preparatory, Binus Business School
- 2010** Pelatihan PSAK 50 & 55, AAUI dan IAI



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EMPLOYMENT & ROLES

Nov 2019 - Present

PT Diebold Nixdorf Indonesia

Business Finance (FP&A), Manager

Reporting to Country Finance Head. Matrix to APAC Business Finance (based in Singapore).

- Responsible for FP&A activities within the country and serve as a business partner to the sales and operation stakeholders which cover business analysis and management reporting; working capital management; customer/contract analysis and pricing; and other ad-hoc reports & projects.
- Accountable for and monitoring of all planning and performance management activities within the country, also serve as the primary commercial partner to business units (System/product, Services and Software) and country leadership.
- Responsible to provide and analyze the monthly forecasting and monthly business review package which include actual vs forecasted financial performance, risk & opportunities, order backlog, working capital (AR/AP/Inventory) and also dashboard for presentation to the Regional management.
- Coordinate the country annual strategic plan exercise and work closely with country leadership to ensure the local business initiatives are in line with the Corporate's target.
- Determine the correct P&L/margin for any potential incoming opportunities or pipelines.
- Ensure financial related policy & procedures are implemented in for all business and financial decision.
- Act as a SME to the local accounting team and finance shared services team in Manila.

Oct 2014 - Oct 2019

PT Manulife Aset Manajemen Indonesia

Financial Planning & Analysis, Senior Manager

Reporting to Chief Financial Officer. Matrix to APAC Controller (based in Hongkong).

- Drive forward-looking processes including monthly forecast and estimates, strategic and financial plan, sensitivity/scenario analysis and identify potential headwinds/tailwinds.
- Provide a timely dashboard and insightful analysis to the BoD on actual KPIs & financials.
- Lead the annual strategic planning processes (e.g. execute the Regional/Global guidelines, prepare the local plan timelines, conduct the country strategic plan meeting with senior management team, challenging and consolidating the local business team inputs, provide the waterfall analysis/bridge to align business strategy with financial objectives, etc.)
- Monitoring the month-end business activities (Gross Sales, Net Flows & AUM), financials (PL/BS based on Local GAAP, IFRS principles) and statutory reporting (i.e. OJK, tax office).
- Business partnering to sales and marketing team in order to improve productivity or volumes without jeopardizing the profitability or bottom-line.
- Actively engage with projects and change management initiatives to drive a more effective process and accurate result (e.g. Customer Centricity, ID WAM organization, Local SUN to IFRS Lawson ledger, sales dashboard automation).
- Develop a robust finance talent to accomplish established goals and conduct performance evaluation.



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EMPLOYMENT & ROLES

Apr 2013 - Sep 2014

PT AXA Services Indonesia

Financial Reporting & Planning, Assistant Manager

Reporting to Finance Controller. Matrix to APAC Controller (based in Hongkong).

- Financial reporting, consolidation & system input for AXA ID entities based on IFRS.
- Analyzing country financial KPIs and provide business driven commentaries:
 - Collaborate with actuaries team to provide APE, NBV roll-forward and OE/IE report.
 - Collaborate with finance control team to provide management expense and P&L.
- Coordinate the financial planning and forecasting activities for all AXA ID entities.
- Responsible for improvement of financial operating process and reporting.
- Actively involve in data warehouse and automation projects for AXA ID (e.g. IDASH)

Oct 2012 - Mar 2013

PT Mitra Solusi Telematika (Trakindo Group)

Finance & Accounting Specialist

Reporting to Finance Manager. Matrix to Sub-holding's Finance Controller.

- Financial statement analysis and monthly forecasting
- Provide the internal management reporting system
- Prepare master budget report which comprises of operating and financial budget
- Prepare strategic business plan (5-yrs objective)
- Monitoring cash flow and treasury activities (day-to-day operation)

Aug 2008 - Sep 2012

PT Asuransi Wahana Tata

Finance and Investment Analyst

Reporting to Finance Manager. Matrix to Investment Committee.

- Company's financial performance analysis
- Provide investment ideas to portfolio manager (stocks, bonds and time deposit)
- Reporting and monitoring financial asset portfolio, cash flow and treasury cycle
- Monitoring solvability (RBC ratio) and liquidity ratio
- Represent company to attend public expose meeting and dealing with brokerage firm

Apr 2006 - Jul 2008

PT Asuransi Wahana Tata

Accountant, Supervisor

Reporting to Accounting Assistant Manager

- Provide monthly production report and sales revenue recognition (30+ branches)
- Prepare and monitor the ageing schedule of receivables
- Prepare the outstanding premium and commission payments report
- Responsible for premium collection report and journals
- Assist to prepare the Solvability Ratio based on PSAK
- Bank reconciliation

May 2004 - Jul 2004

PT Bouraq Airlines Indonesia

Internship

Reporting to Accounting Manager

- Prepare and reconciled daily sales ticketing report from all branches
- Journalise sales transaction



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PROFICIENCY

Microsoft Office (10+ years)

Excel, Word, Power Point, Power BI, SmartView

ERP tools (8+)

SAP, Oracle

EPM tools (5+)

Longview, Essbase, Citrix

Accounting System (5+)

Hyperion, Accurate

REFERENCES

Sakti Aji, (Mr.)

Country Manager

PT Diebold Nixdorf Indonesia

Mobile: +62 811 942 8828

Lim Rudi Hariyono, (Mr.)

Country Finance Head

PT Diebold Nixdorf Indonesia

Mobile: +62 821 1017 6002

Rizki Fontana, (Mrs.)

Country HR Head

PT Diebold Nixdorf Indonesia

Mobile: +62 812 9000 9076

Iman Rochmani, (Mr.)

Strategic Planning Director (2014-2016)

PT Manulife Aset Manajemen Indonesia

Mobile: +62 812 941 0015

Tri Meryta, (Mrs.)

Chief Operation Officer

PT Aberdeen Standard Investments Indonesia

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Laurent Bourson, (Mr.)

Finance, Actuarial & Strategy Director

PT AXA Services Indonesia

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