



YENARETSA SYAMSULKALAM

ECONOMICS BACHELOR

PROFESSIONAL PROFILE

I'm an organized, creative, fast learner & a highly efficient individual, who love challenge. Thriving within fast-pace dynamic, high pressure, deadline driven environment. I'm also capable to deliver and meet the target on time. With experience gained from global institution as a sales person, I have the ability to adapt quickly and working cooperatively as part of a team.

EMPLOYMENT HISTORY

SUPERVISOR

Dec 2017 - Present

PT ASURANSI KREDIT INDONESIA (PERSERO) – JAKARTA, INDONESIA

Non – Bank Division

Staff of SOE marketing Department in ASKRINDO Head Office

Major accomplishments:

- Obtained AAMAI General Insurance Certification (Code : 001 & 002)

ASSOCIATE

2011 - 2017

THE BANK OF TOKYO–MITSUBISHI UFJ LTD – JAKARTA, INDONESIA

e -Banking Department

- Administration & Operation Staff **(2011-2014)**

Staff of Administrations and Operation Unit of E-Banking Department

- Business Promotion Staff **(2014-2016)**

Staff of Business Promotion Unit of E-Banking Department

Transaction Banking Department

- Trade Finance Administration & Operation Staff **(2016)**

Assistant Planning and Admin Manager of Transaction Banking Administration Unit Department

- Trade Finance Sales Staff **(2017)**

Sales Manager of Transaction Banking Promotion Department

Major accomplishments:

- Contributing ideas, develop & implement method/programs to reduce operational burden & increase efficiency. Assisting system development team to develop products that suits Indonesia's market
- Continuously achieving target given on KPI, to acquire new Cash Management customers, assisting reactivation, increase utilization of internet banking customer and shifting their transactions to BTMU smoothly.
 - 1 Semester (6 Month) Target :
 - 30 New Cash Management Customer & Implementations
 - 15 Customers for Reactivation & Transaction shifting
- 100% Achieved Individual target of Transaction Banking Department financial target
 - 1 Semester (6 Month) Target :
 - Trade Asset : USD 140 Mio
 - Average Deposit Balance : USD 230 Mio
 - Trade Profit : USD 5 Mio
- Handle the onboarding of BTMU supply chain finance products for pilot customers & Customer fully utilized the facilities of USD 25 Mio in less than 6 months

CONTACTS



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Pondok Cibubur Blok D4 No. 9
Cimanggis, Depok, 16953



yenaretsa

SKILLS

MS. OFFICE ★★★★★

LANGUAGES

Indonesia ██████████

English ██████████

TOEFL SCORE: 500 (2008)

EXPERTISE

BANKING	★ ★ ★ ★ ★
CASH MANAGEMENT	★ ★ ★ ★ ★
TRADE FINANCE	★ ★ ★ ★ ★
GENERAL INSURANCE	★ ★ ★ ★ ★
CUSTOMER SERVICE/RELATION	★ ★ ★ ★ ★

TRAITS

Strong willed
Highly motivated
Fast learner
Reliable

INTEREST**EMPLOYMENT HISTORY (CONTINUED)****ASSISTANT OF PROJECT RESEARCHER FOR CUSTOMER SATISFACTION SURVEY**

2010 - 2011

DELANIT CONSULTING (HR CONSULTANT) – JAKARTA, INDONESIA

- Handle a project report for Customer Satisfaction Index of PLN Bata
- Manage a small group of surveyor (10 person) for data collection
- Making a full report of the customer satisfaction index using statistical program (SPSS) for generating data

Major accomplishments:

- Able to manage and collect data from field surveyors (group of 10 people) in timely manner
- Published report of Customers Satisfaction Index of PLN Batam 2011to be presented in PLN Batam annual meeting.

ADMINISTRATION STAFF

2010-2009

AM BADAR & PARTNERS**(INTELLECTUAL PROPERTY RIGHTS LAW FIRM) – JAKARTA, INDONESIA**

- Responsible for administration of filing patent application
- Respond to customer request, checking the international patent published files with the application, completing all documents before submission to Indonesia patent office

Major accomplishments:

- Able to meticulously complete administration job with no errors.

EDUCATION**BACHELOR DEGREE**

2004 – 2008

TRISAKTI UNIVERSITY, JAKARTA

Bachelor of Economics Development Studies

Major: Macro Economics

GPA: 3, 16 out of 4, 00

REFERENCES**PT ASURANSI KREDIT INDONESIA (PERSERO)****KUN MAHFUDI HUDOYO – DIVISION HEAD**

CONTACT AVAILABLE UPON REQUEST

THE BANK OF TOKYO–MITSUBISHI UFJ LTD**SHINTA VENIR – HEAD OF E-BANKING DEPARTMENT**

CONTACT AVAILABLE UPON REQUEST